Wisconsin Central Group

www.centralcorridors.com/wcg/



www.centralcorridors.com/lssa/

John Duncan Varda, Counsel DeWitt Ross & Stevens s.c. 2 E. Mifflin Street, Suite 600 Madison, WI 53703 608-212-1103 jdvarda@dewittross.com

November 6, 2017

What Can We Accomplish in 2018? A Wish List?

1. Coordinated WI and MI initiative? MN?

Scope: Great Lakes Forests Region ("GLFR").

2. Start with freight data. LSSA Data Co-op Committee. Where's the freight?

Are there sufficient multi-shipper consolidated freight lanes – with sufficient volume, consistency and balance – to leverage more efficient and competitive rates and services from railroads and truckers serving the forest products and other industries of the Great Lakes Forest Region?

3. Public and private perspective:

- a. Use the light density rail lines or be prepared for a wave of abandonments.
- b. Cannot wait for mining (after WI moratorium repeal) to save northwoods rail lines.
- c. Investment in log cars is as good or better than investing in rail lines.
- d. Investment in log cars will return \$4 of direct public benefits for each \$1 invested
- e. Plus indirect public benefits of at least \$14 for each \$1 invested.
- f. WI needs more than \$12 million in FRPP. Get away from bonding only?
- g. Other beneficiaries:

The forests; forested landowners; tourism, hunting and fishing; school children.

4. Bring the value story to the broad group of stakeholders. Foundation for 2019?

- a. Legislators, state and federal; DOTs MI, MN, WI in coordination.
- b. Over-the-road truckload shippers/receivers in the GLFR.
- c. County, community and development officials.
- d. Local media.

5. Other added value to the host associations and their members?